



# OVERVIEW

# THE BOOK FAMILY

#### TRAVELBOOK

Germany's largest online travel magazine

#### TECHBOOK

The portal for innovative digital lifestyle

# FITBOOK

One of the leading online magazines for fitness & health

#### myHOMEBOOK

The largest online magazine for home & garden

#### **PETBOOK**

The new lifestyle portal for all pet owners and lovers

2,92 mill. UUs 5,18 mill. Visits 6,13 mill. Pls 2,73 mill. UUs 5,55 mill. Visits 6,73 mill. Pls

B 0 1 0 0 0

2,31 mill. UUs 5,05 mill. Visits 5,90 mill. Pls 2,27 mill. UUs 4,83 mill. Visits 7,14 mill. Pls 2,16 mill. Visits 2,46 mill. Pls

BOOK

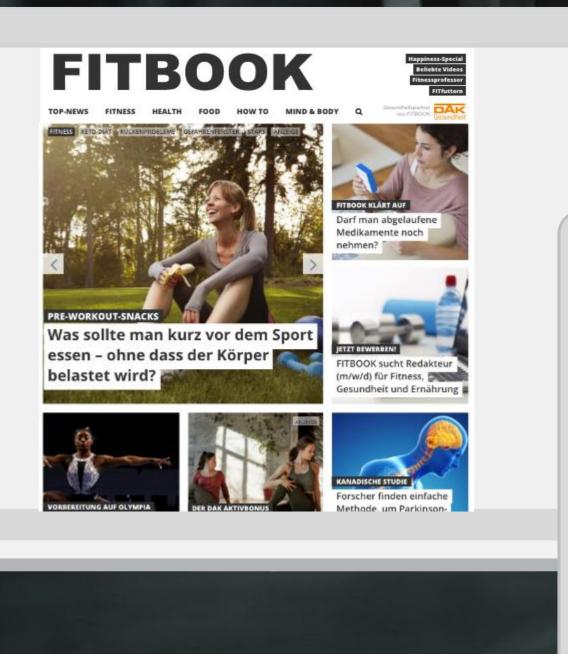
media impact

Source: agof daily digital facts, basis: digital WNK 16+ years (61.17 million); single month December 2022 and IVW May 2023





# FITBOOK IN A NUTSHELL



FITBOOK

PRE-WORKOUT-SNACKS

Was sollte man kurz vor dem Sport essen - ohne dass der Korper belastet wird?

RTBOOK-REDEKTEURIN WASTETS

4 Wochen ohne Nudeln, Kartoffeln, Brot und Süßes - so erlebte ich meine Keto-Diät

2,31 mill. Unique User\*
5,05 mill. Visits\*\*
5,90 mill. Pls\*\*

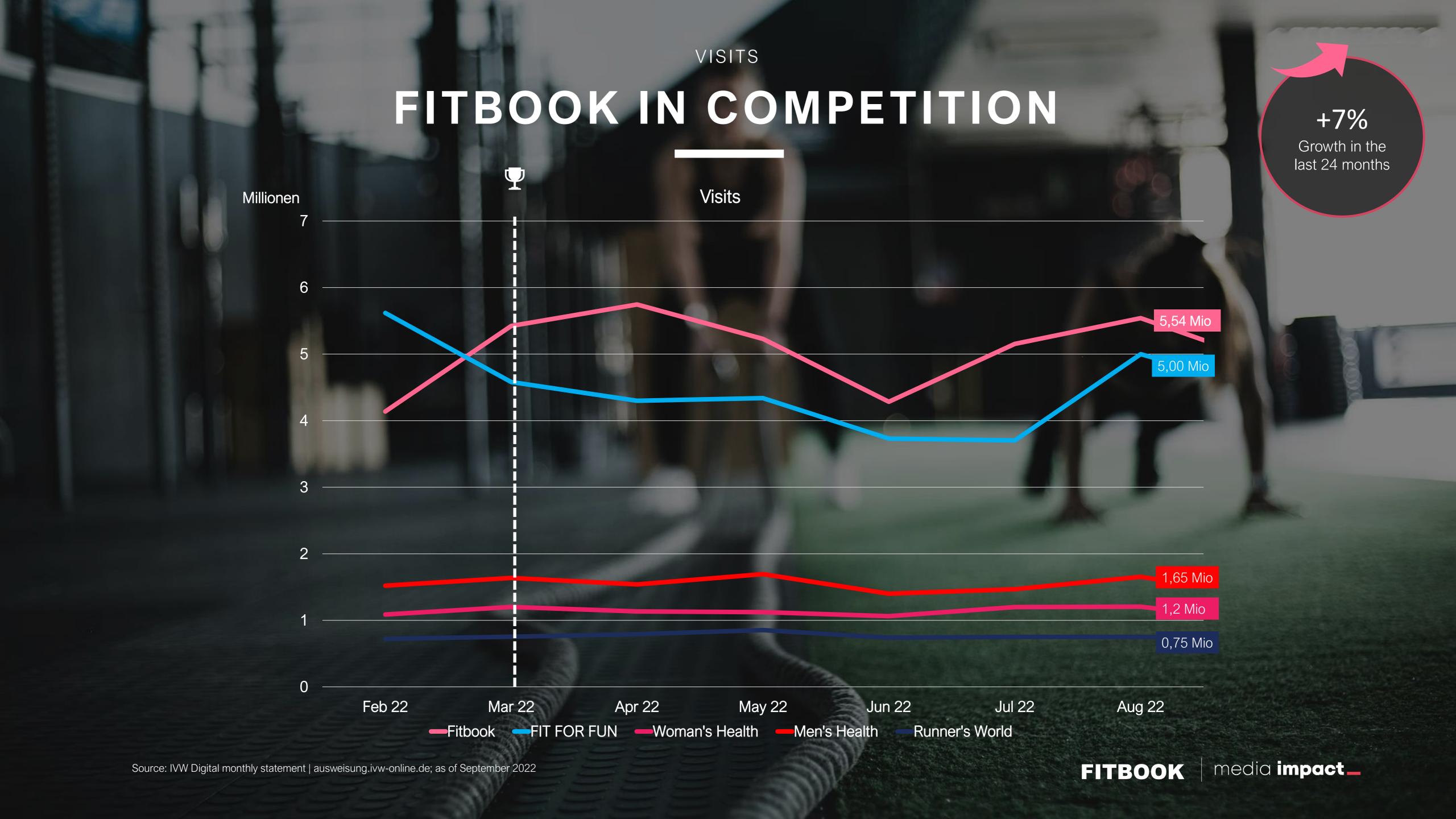
24 % stationary traffic\*\*

76 % mobile traffic\*\*

# GOOD REASONS FOR FITBOOK

- FITBOOK is fresh **fitness and health journalism** on a high level and still understandable for everyone.
- As a vertical of BILD, marketing activities can be excellently refined on FITBOOK while retaining large parts of the main target group.
- Google is a continuously growing traffic channel partner content also benefits from this with good visibility.
- A consistent occupation of fitness and health topics with diverse expert content sets FITBOOK apart from its competitors.
- Individual customer requests for campaigns can be implemented in an uncomplicated manner - agility of a startup within the Axel Springer Group.



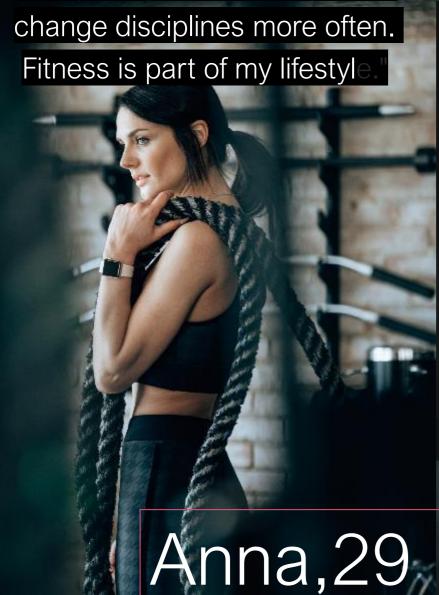




# THE FITBOOK USERS

**FOLLOWER** 

I'm interested in a healthy lifestyle, try a lot of things and

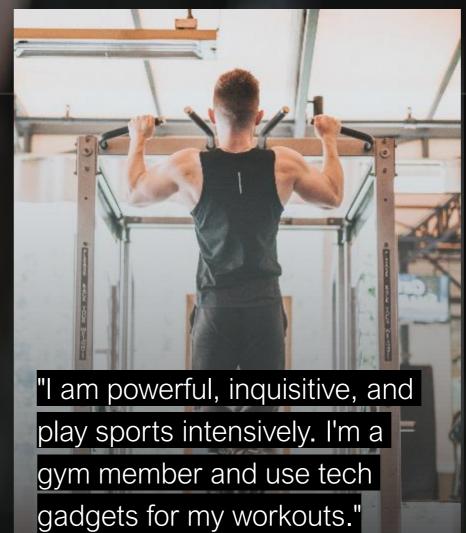


TRENDSETTER

Mia,32

"I love sharing my trendy, fit, healthy lifestyle on various social media platforms. I'm curious and love experimenting with new

PERFORMER



Lukas,35

- 54 % men
- **63** % between **20 49** years old
- 58 % HHNI > 3.000 EUR
- 73 % are employed
- 47 % high level of education\*

**FITBOOK** 

media impact\_

#### EDITORIAL CONCEPT

# OUR RUBRICS AND TOPICS



#### **FITNESS**

Home workouts, clubs, endurance, agility, sports, muscle building, outdoor



#### **HEALTH**

Studies, cardiovascular system, proper exercise, injury, prevention



#### **HOW TO**

Training analysis, stars & influencers, portraits, workout videos, tips & tricks



#### **NEWS**

Study results, celebrity fitness routines, interviews.



#### **FOOD**

Products, Healthy food, Transparency, Recipes



#### MIND & BODY

Psyche, regeneration, memory training, stress management, relaxation

**FITBOOK** offers its users interesting facts from experts, doctors, athletes, but also from stars and influencers on topics related to fitness, health and nutrition. The content is presented attractively and with a focus on shareability in social networks.

# TOP AFFINITIES FITBOOK



**HEALTHY** FOOD

- "Good food and drink play a major role in my life": affinity index 106
- "When buying groceries, I pay more attention to the brand than to the price": Affinity Index 108



HEALTH

- "It is important to me to do something for my health": Affinity index 94
- Interest health products: Affinity index 124



SPORTING GOODS **BUYING INTERESTS** 



Affinity index 118

- **Affinity** Sportswear: index 127
- Sports shoes: Affinity index 127



RECREATION SPORT

- Play tennis at least once a month: Affinity index 129
- Skiing, snowboarding, at least once a month: Affinity index 131
- Play basketball at least once a month: Affinity index 128

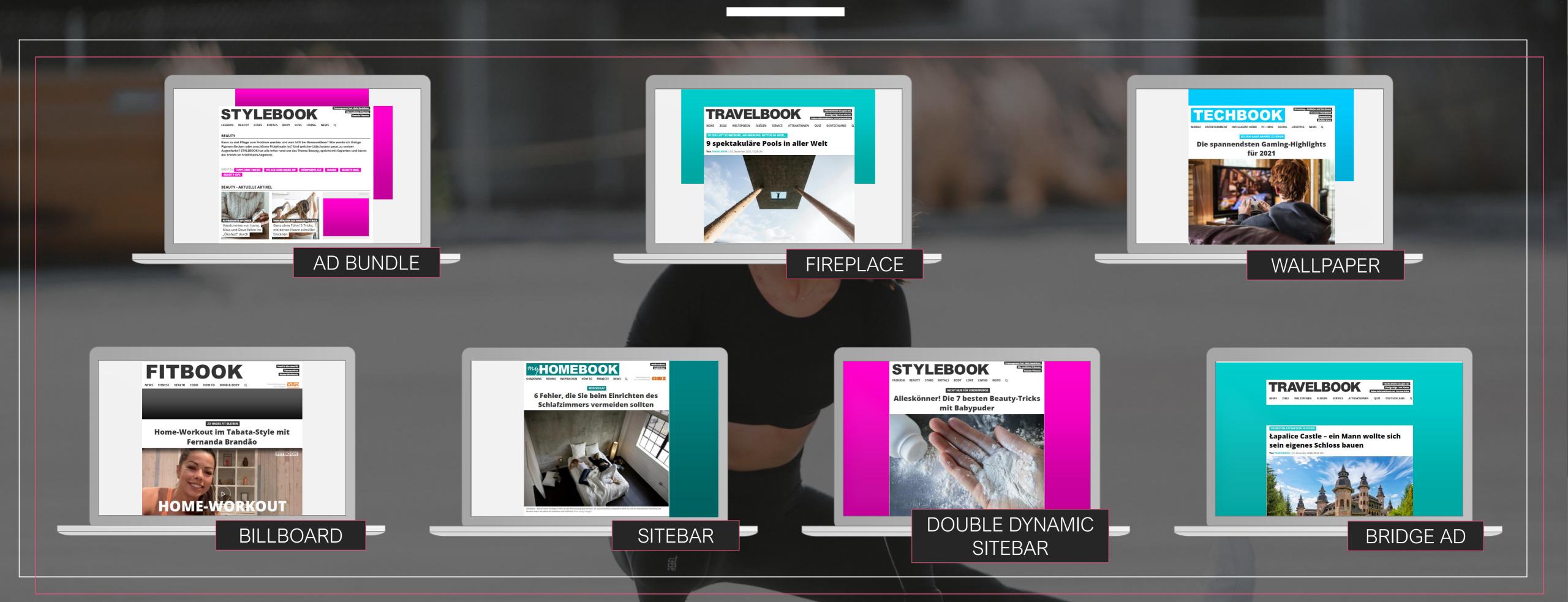


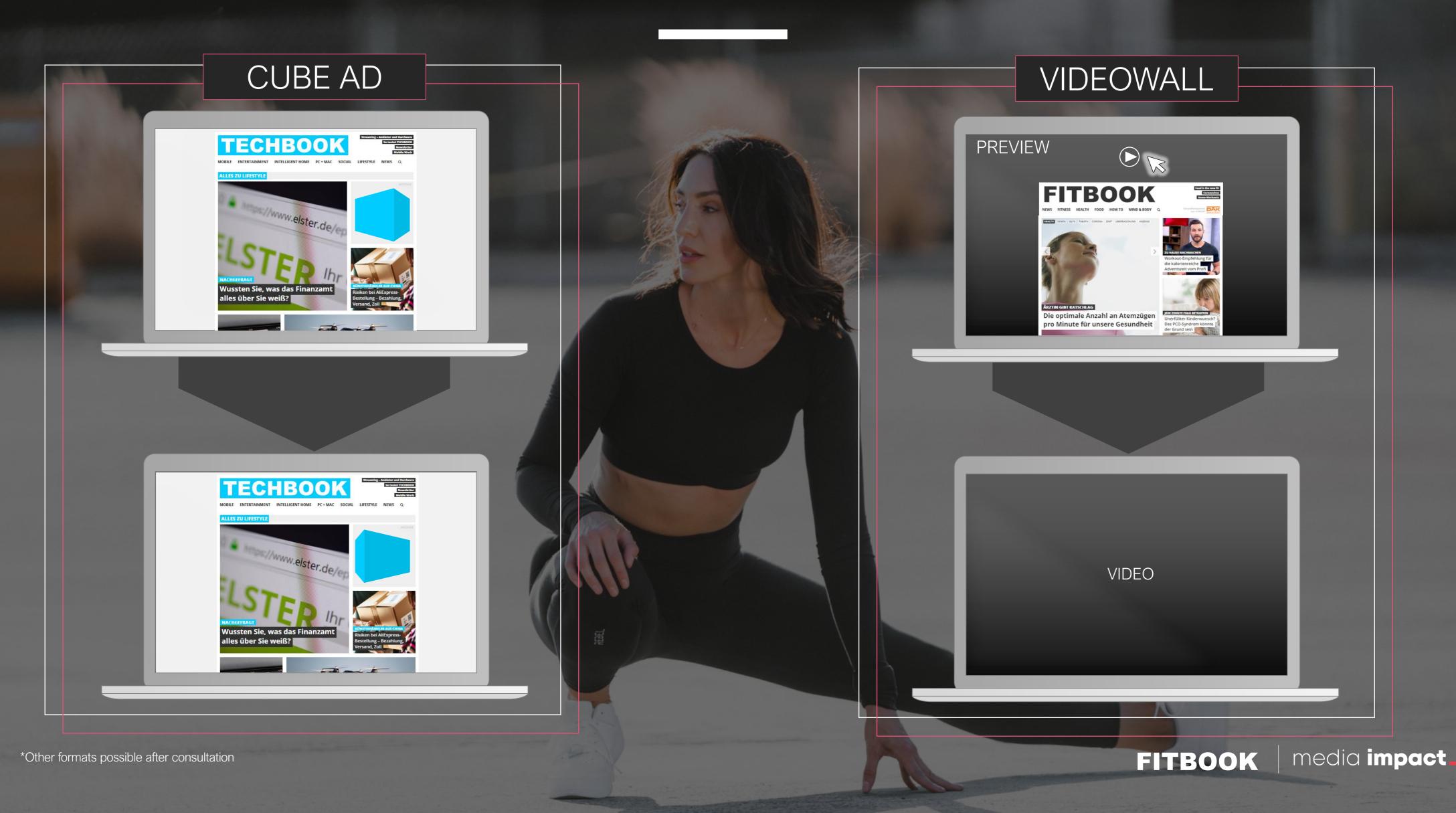
ALTERNATIVE FOOD **INTERESTS** 

- Slimming diet:
  - Affinity index 111
- Reduced calorie foods, light products: Affinity index 109
- Organic food:

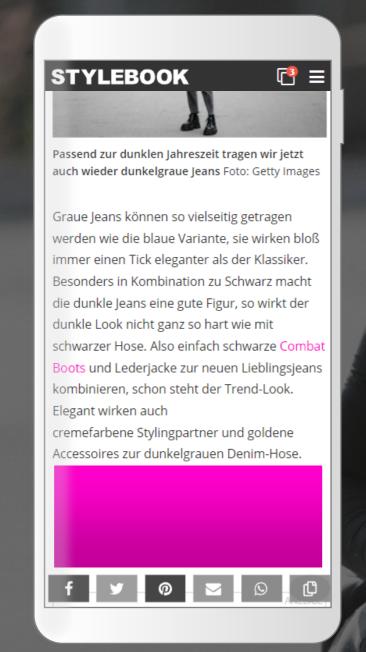
Affinity index 108

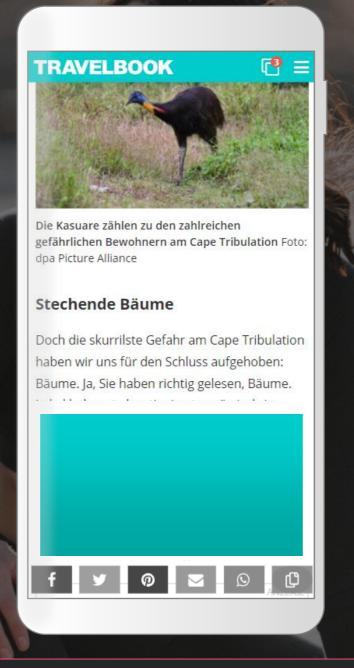


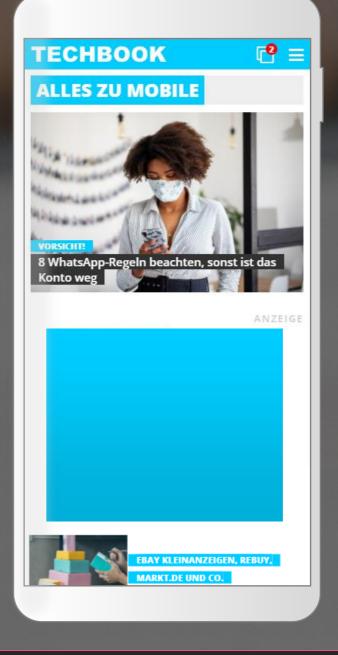


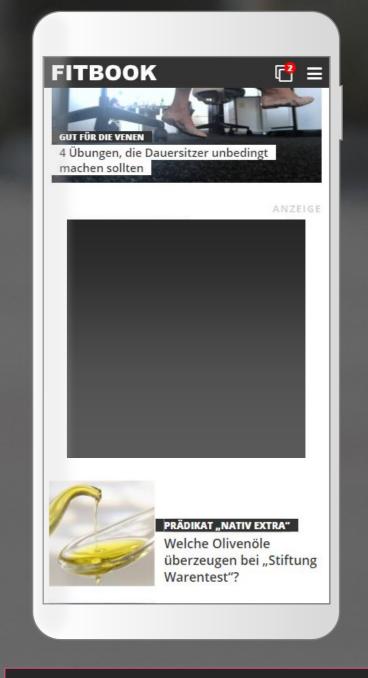










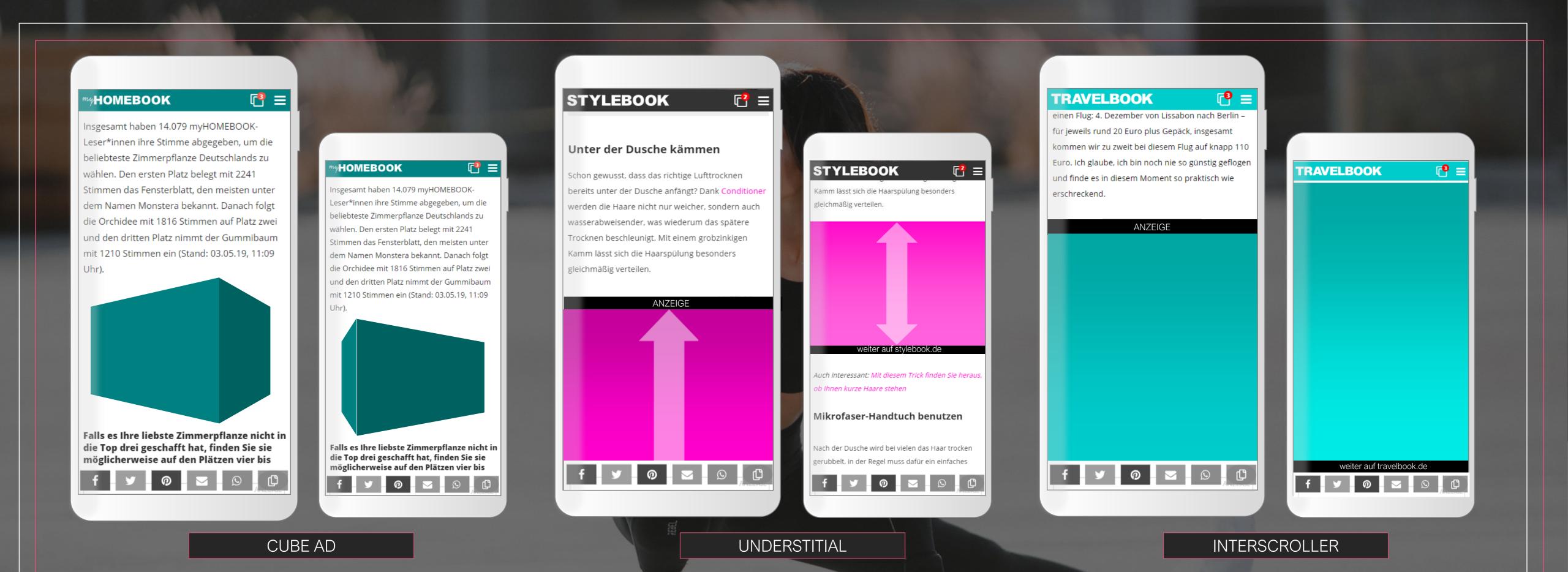


CONTENT AD 4:1

CONTENT AD 2:1

MOBILE MEDIUM RECTANGLE

CONTENT AD 1:1







Package <sup>1</sup>	Guarantee	Duration	Pricing Basic / Deluxe	Pricing Supreme <sup>2</sup>
Homerun Day	150.000 Als	1 Day	8.400 €	10.500 €
Homerun Week	900.000 Als	1 Week	42.300 €	54.000 €

# BIG INSERT AT HOME

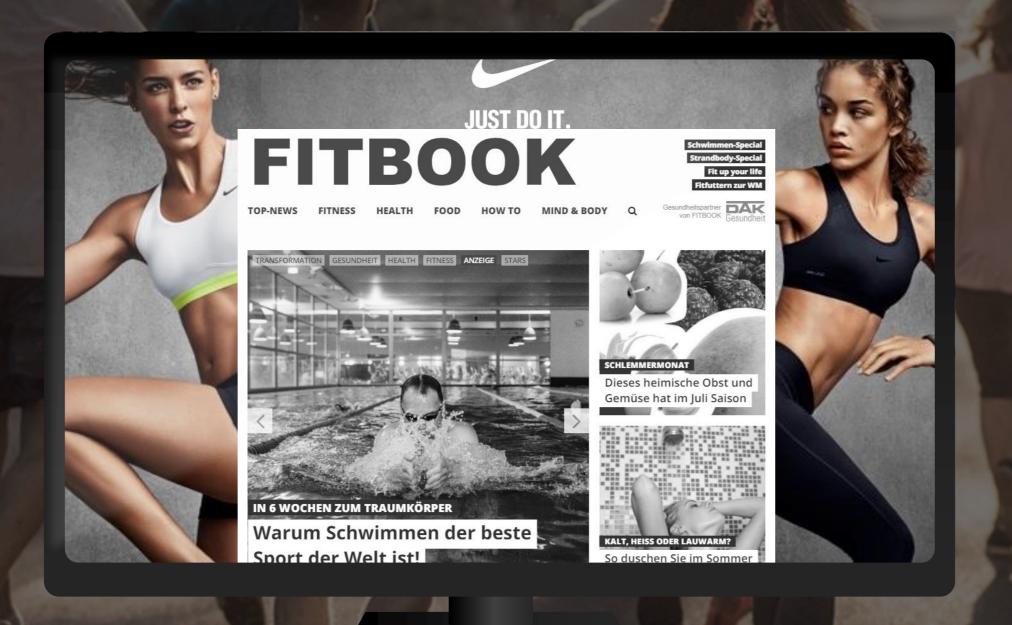
Spectacular & high quality: The Homerun guarantees an individual and first-class appearance.

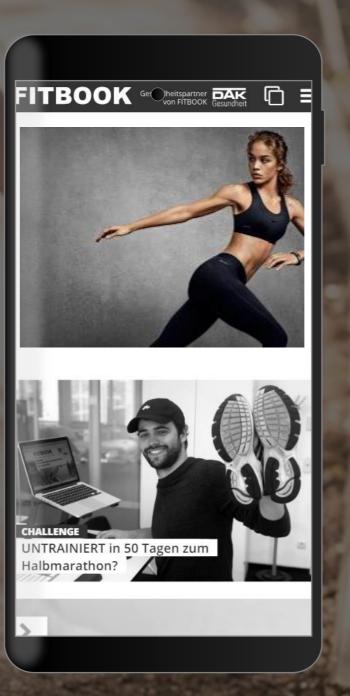
In addition to a fixed homepage placement, you receive a first contact placement (first page view on the entire website away from the homepage) and thus reaches every user on the entire page.

A whole page just for you: The choice of advertising media is up to you!

Here you will find an overview of all formats!

# FIREPLACE AND MOBILE MEDIUM RECTANGLE





#### Der Graue Star oder Katarakt (Fachbegriff: Cataracta senils) ist gemeinhin als Alterserkrankung bekannt. Die zunehmende Trübung der Linse kann aber auch andere Ursachen haben, und tatsächlich mit der vollständigen Erblindung enden, wenn sie nicht behandelt wird. Wie die Therapie aussieht und warum Betroffene stark auf die Aufmerksamkeit ihrer Mitmenschen angewiesen sind - FITBOOK sagt Ihnen alles, was Sie über die Augenerkrankung wissen müssen. **CHANEL** über das Thema gesprochen. Wie sie uns erklärte, ist die Linse junger, gesunder Augen CREATE CAPTIVATING EYES elastisch und klar. Diese Eigenschaften sind wichtig: Die Linse muss sich verformen FITBOOK können, um auf unterschiedlichen Distanzen scharf sehen zu können. Mit zunehmendem Alter verliert die Linse nach und nach ihre Flexibilität, ab dem 65. SHOP NOW Lebensjahr hat sie die Elastizität nahezu verloren und fast jeder hat eine zumindest leichte Linsentrübung. Den Großteil der Fälle macht deshalb ein Grauer Altersstar aus. Und der lässt sich nicht verhindern Grauer Altersstar lässt sich nicht IANEL verhindern Außer gewöhnlichen Vorsichtsmaßnahmen, von denen das Auge generell profitiert -APTIVATING EYES bspw. Schutz vor UV-Strahlen und Bohrspänen etc. durch eine Sonnen-/Schutzbrille - , kann man zur Vorbeugung eines Grauen Stars oder Katarakts nichts tun. Es empfehlen sich regelmäßige Sehtests beim Augenarzt, um eine Erkrankung (potentiell schon vor dem Ausbruch erster Symptome) zu erkennen. Starkes Rauchen sollte man für die Augen-, aber auch für die generelle Gesundheit, vermeiden.

# MULTISCREEN HALFPAGE AD:

- Use the large design space of the Halfpage Ad also in our mobile portfolio as an understitial!
- The understitial opens up to the user while scrolling and thus achieves maximum attention.
- Deliver only one advertising medium and show it to advantage on multiscreen!



FITBOOK media impact\_



# MULTISCREEN SITEBAR:

- Use the large design area of the sitebar also in our mobile portfolio as an understitial!
- The understitial is only revealed to the user while scrolling and thus achieves maximum attention.
- Deliver only one advertising medium and show it to advantage multiscreen!





# MULTISCREEN CHAMELEON AD:

- Your product placed in a varied and eye-catching way!
- The Chameleon Ad consists of two pages that change automatically and on user interaction (click/swipe from left to right).
- Showcase different facets of your product or let users experience a before and after situation.
- We create the ad in consultation with you all we need are the physical campaign images.

Mobile Chamelon Ad



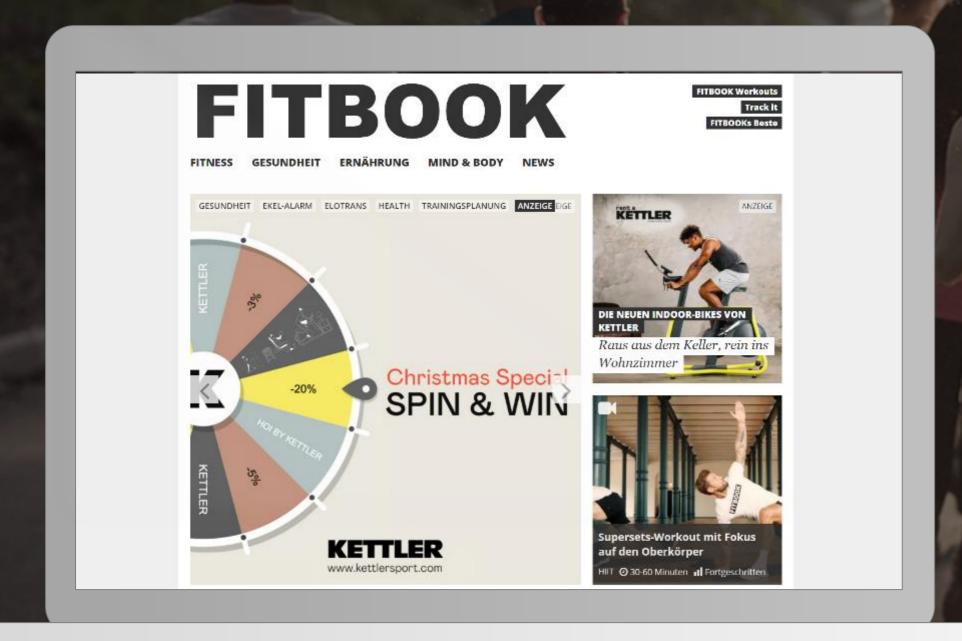
Visualization example



## 1) Incl. First Contact, Sat. & Sun.= 1 day | Exclusivity on the homepage except CMS areas, e.g. Home Teaser and Taboola. 2) The stationary Big Stage advertising medium is played on the homepage. ROS the fallback advertising medium is played out. Additional editorial approval required

# BIG STAGE: LARGE AND INTERACTIVE

- THIS IS HOW YOU ENTERTAIN GERMANY.
- Your campaign will be played out on a large scale for one day in the direct field of vision of our users on TECHBOOK Home.
- With the Big Stage, you emotionalize our users and charge them with full power.
- After playing the video (length max. 8 sec.) a Fireplace remains on the page.
- On our special interest portal, you reach 150,000 users with an affinity for the topic per day or 900,000 per week!



Best Case: Kettler Sport

Duration1 Package Pricing<sup>2</sup> 50.000 Als 1 Day 4.500 € A-Teaser

# A-TEASER: ATTENTION S-STRONG AND CLOSE TO CONTENT

- Placement on the most attention-grabbing editorial space is ideal for product or collection highlights.
- The link is either to the partner website or to a specific landing page.





rackage.	Page Views	Duration		Pricing		
Minimal <sup>3</sup>	5.000			REPORT OF THE		
Basis	15.000	6 Wochen		50.000 €		
Maximal <sup>3</sup>	20.000					
Additional <b>Add-O</b>	ns			Additional costs		
Data & Mafo: Targeting <sup>4</sup>				From 10€ TKP (see Targeting Ratecard)		
Social Media: Sp	onsored Posts	See Social Media Factsheet				
Performance: Just Clicks, Activation o. Lead Add-On			See Performance Factsheet			
Hub: Stage to col	lect your brand stories			From booking 3 stories on top		

# EMOTIONAL STORYTELLING BRAND STORY

Brand Stories form the branding-strong storytelling elements.

Your story gets exclusive storytelling from FITBOOK. Informative texts, exclusively researched, exciting videos, large photo productions, informative graphics, interactive engagement tools such as 360-degree images, quizzes, image galleries.

- Editorial-like story
- Clear sender identity through logo integration
- Your theme is developed together with the Brand Studio team
- Visuals provided by you or our native photo team

<sup>1)</sup> Plus creation costs up to 15,000 views € 3,500, up to 20,000 views € 4,000, from 20,000 views € 4,500, not eligible for discount and AE.

<sup>2)</sup> For Brand Stories the lead time has to be requested.

<sup>3)</sup> Scalable Page Views: from 3,50 € gross CPV (Cost per View), SR- and AE-eligible, depending on the size of the booking and the object

<sup>4)</sup> On selected advertising media, see Targeting Ratecard







Click here for the Brand Story



# BEST CASE BRAND STORY

The brand story not only graphically presents the facts about fitness and e-bikes, but also tests how the e-bike performs on long journeys, on the way to business appointments or in everyday life. A check in every respect, backed up by exciting infographics.

The comprehensive test shows Brand Story readers the fun facts and advantages and disadvantages of e-bikes.

The everyday test of ERDINGER Alkoholfrei clearly shows the good reasons for using an e-bike. The high suitability for everyday use is illustrated by several examples from the self-test.





Product Story Bundles <sup>1</sup>	Guaranteed Page Views	Guaranteed Ad Impressions	Duration <sup>2</sup>	Pricing <sup>3</sup>
Lifestyle	15.000	15.000.000	6 Weeks	47.500 €

Additional Add-Ons

Additional visibility: Ad Impressions<sup>4</sup>

Data Add-Ons: Targeting

Graphical add-ons:5

**Immersive** 

Interactive

Social Media: Sponsored Posts

Performance: Just Clicks, Activation o. Lead Add-On

Hub: Stage to collect your product stories

Additional costs

On CPM basis (see CPM price list)

Ab 10€ TKP (siehe Targeting

Ratecard)

Individual

4.000€ on the creation costs

See Social Media Factsheet

See Performance Factsheet

From booking 3 stories on top

- 1) Lifestyle = Travelbook, Stylebook, Petbook, myHomeBook, Fitbook (ROS), WELT (Channel ICONIST)
- 2) Material for the stories must be available 2-3 weeks before the start of the campaign for product stories.
- 3) Plus creation costs: 4.500€ (not SR or AE eligible)
- Only advertising material included in the basic packages can be booked
- 5) Graphic representations do not make sense for all content, review and decision by Axel Springer Brand Studios.

# PRODUCT STORY BUNDLE LIFESTYLE

Reaching multiple target group touchpoints on our media brands with just one story sounds crazy?

With Product Story Bundles, it's now possible!

Simply select a suitable bundle, we create a product story from your content and play it out automatically in the look and feel of the respective media brands1. So you're on multiple stages with just one story.



Foto: KETTLE	RSport
f	Von Advertorial   05. Dezember 2022, 09:00 Uhr
<b>●</b>	Zuhause gestaltet man sich es schön und ansprechend, schließlich verbringen wir viel Quality-Time in den eigenen vier Wänden. Wir streichen die Wände in unserer Lieblingsfarbe, richten uns mit coolen
2	Möbeln ein oder dekorieren die Zimmer mit den neusten Trend-Ideen.
0	Warum bei der geschmackvollen Einrichtung eigentlich bei den
D	Heimfitnessgeräten aufhören? Indoor-Bikes, Crosstrainer, Rudergerät und CO. sind meist in eintönigen Farben gehalten, recht unförmig gestaltet und nicht gerade ein Augenschmankerl – es hat schon seinen Grund, warum sie häufig im Hobbykeller
	landen.

	Package	Guarantee	Duration <sup>1</sup>		Pricing <sup>2</sup>
	Advertorial S	500.000 Als	2 Weeks		10.000 €
100	Advertorial M	1.000.000 Als	4 Weeks	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	17.500 €
5	Advertorial L	1.500.000 Als	6 Weeks		22.500 €

# **ADVERTORIAL:** FOR YOUR PRODUCT OR A CAMPAIGN

Within the content hub, product and offer-related content is integrated via advertorials.

The advertorials on FITBOOK are individually designed. Thanks to the editorial presentation in the look & feel of FITBOOK, you are presented in a first-class environment and benefit from a high level of credibility. Your delivered advertising content is in focus.

Address your users directly and activate your brand via sweepstakes, votings, integrated videos and much more.

Traffic is delivered via homepage teasers, as well as an AdBundle and Mobile Medium Rectangle in Run of Site.

abei verbirgt sich hinter diesem Namen so viel mehr – nämlich



# ADVERTORIAL STAGE

In addition to the stage, advertorial stages also include three advertorials. Both the stage and the three advertorials are individually staged in the look and feel of TRAVELBOOK.

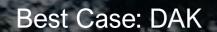
Address your users directly with the stage and activate them as well via

- integrated videos.
- social media postings, etc.

Traffic is delivered via homepage teasers as well as an AdBundle and Mobile Medium Rectangle in Run of Site.

Pricing<sup>2</sup> Duration<sup>1</sup> Package Guarantee 35.000 € Advertorial stage 6 Weeks 1.500.000 Als





# ZU DEN SERVICES!



Package	Guarantee	Duration <sup>1</sup>	Pricing <sup>2</sup>
Theme special S	300.000 Als	1 Week	13.000 €
Theme special M	600.000 Als	2 Weeks	23.000 €
Theme special L	1.200.000 Als	4 Weeks	36.000 €

#### Term recommendation, customizable on request.

# THEME SPECIAL: STRONG PRESENCE INA TOPIC-AFFINE ENVIRONMENT

Attention-grabbing placement of your brand in the thematically appropriate environment with exclusive presence on Specialstart and all article pages.

- Sponsoring header and footer
- Ad integration (Fireplace or Wallpaper and Content Ad or Mobile Medium Rectangle)
- Traffic delivery via homepage teasers as well as an AdBundle and Mobile Medium Rectangle in Run of Site.
- Brand stories and advertorials can also be integrated within the special.

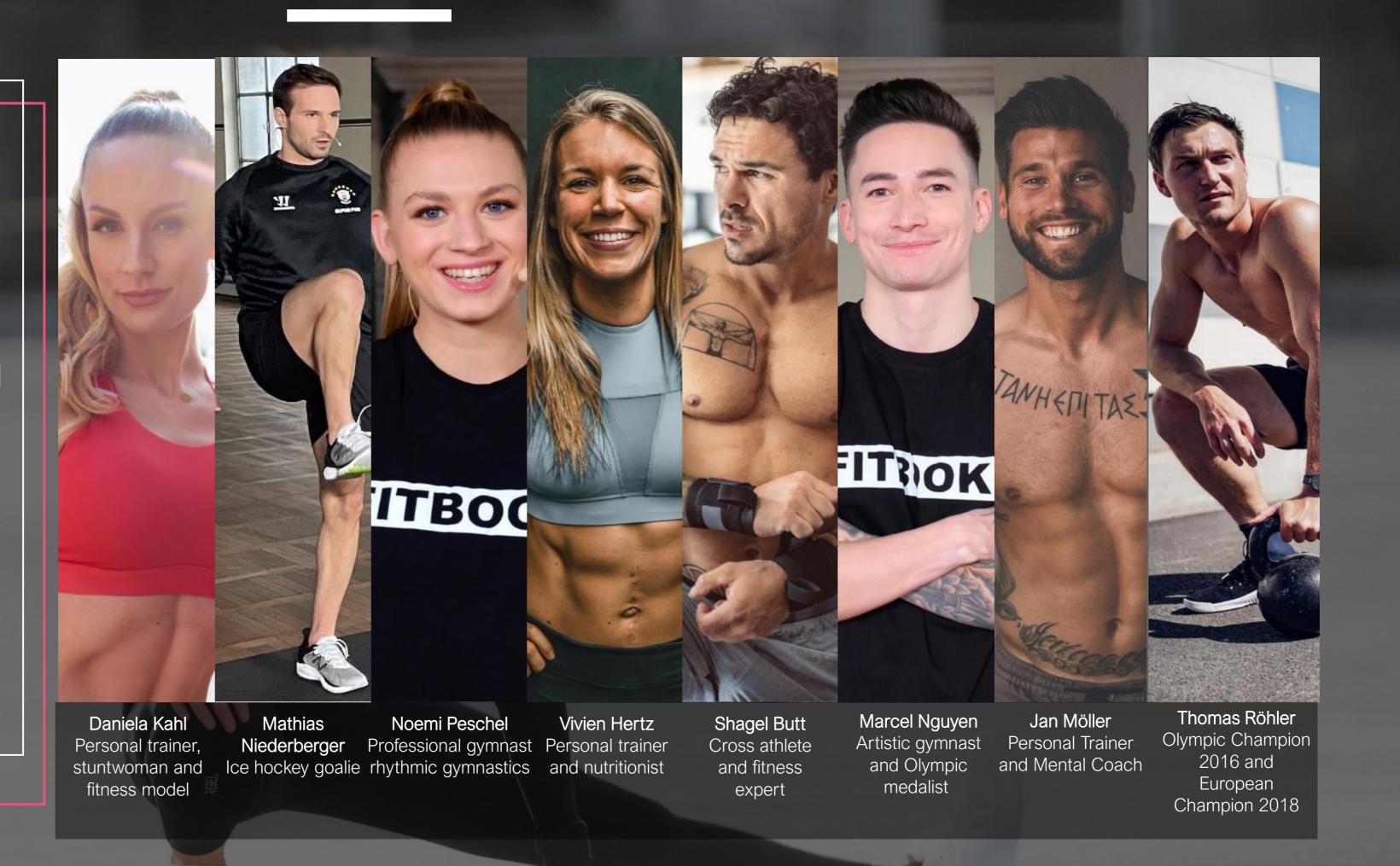
Plus creation costs ( not SR- and AR-capable): 2.000 €



# FITBOOK WORKOUT STAGE

Through Corona, the topic of home workouts has taken on an important status. In 2021, we created a special stage for home workouts, where readers can intuitively search for their desired workout, personal trainers and athletes.

Our stage allows the community to keep fit with their favorite personal trainers for free and is continuously expanding.



## VIDEOSPONSORING - PRICING

#### SPONSORING BASIC OF A VIDEO SEQUENCE

- Logo-Integration in Presenterclip
- Logo-Integration in Video
- •Media Paket Multiscreen on Channelstart- and Artikelseiten
- Banderole

50.000 Als + 5.000 Views (Duration 2-4 Weeks) 8.200 €\*

POSSIBLE ADD-ONS

Productplacement\*\* 5.000 Views

10.000€

Advertorial S (Duration 2 Weeks) 500.000 Ad Impressions

10.000 €\*\*\*

Brand Story S (Duration 4 Weeks) 10.000 Views

35.000 €\*\*\*



<sup>\*</sup> Plus 500 € creation costs for video integration and traffic management. Creation costs are not SR or AE eligible.

<sup>\*\*</sup> Only possible if video shoot has not yet taken place.

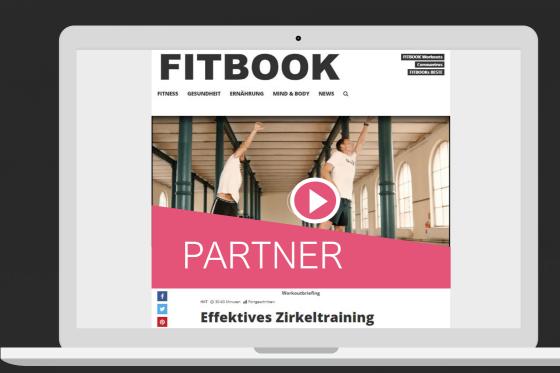
<sup>\*\*\*</sup> Plus € 2,000 creation costs for Advertorial S, € 3,500 creation costs for Brand Story S. Creation costs are not eligible for SR or AE.

# POSSIBLE COMPONENTS

#### SPONSORING BASIC



LOGOINTEGRATION In PRESENTER CLIP + VIDEO



BANDEROLE



MEDIA ON STAGE / ARTICLE PAGE



PRODUCT PLACEMENT\*

ADVERTORIAL

**BRAND STORY** 

FITBOOK media impact.

# VIDEODOCU- EVERYDAY HEROES



#### DOCUMENTARY LAUNCH WITH GIANCARLO BONNE

#### **FORMAT**

Broadcast from February to April.

#### CONTENTS

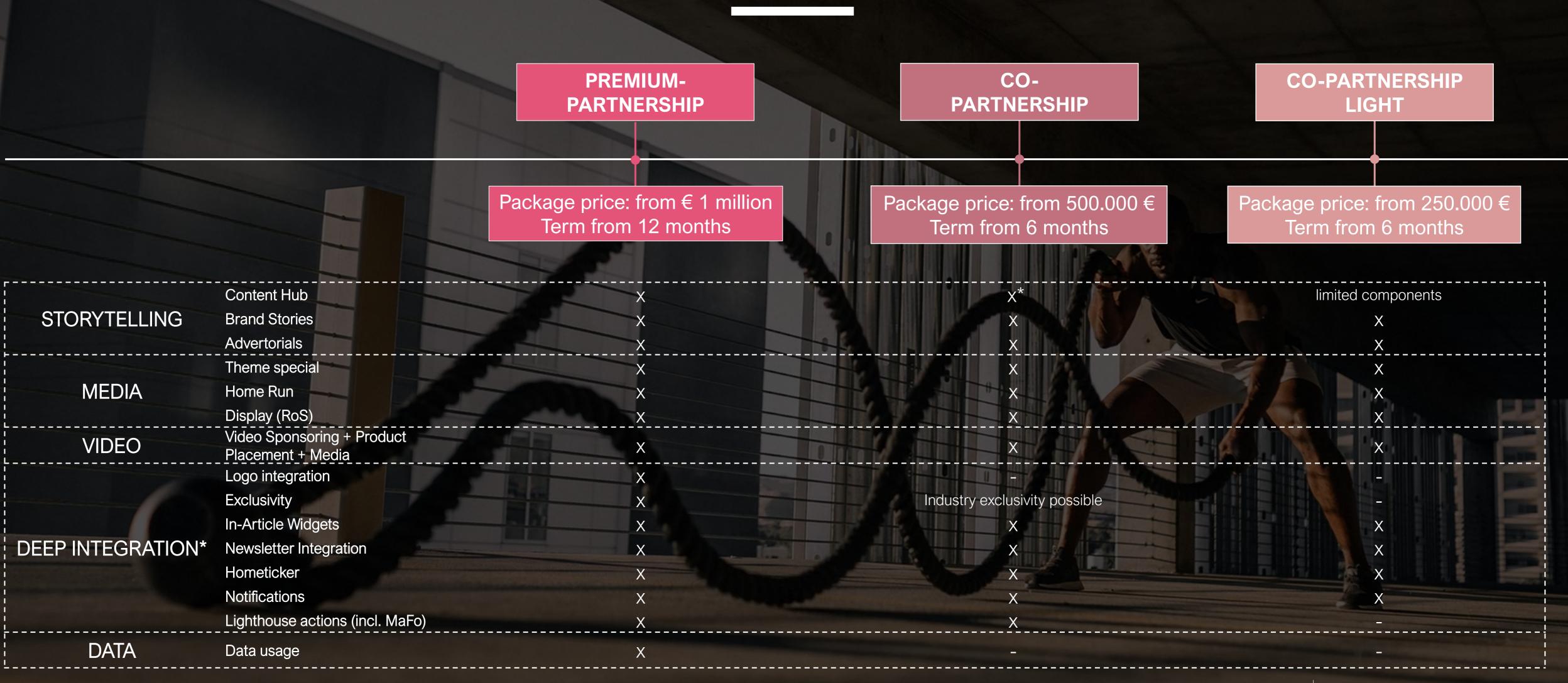
- Exclusive insights into the life of a professional athlete: "Balancing act between turf and employment office", "Being an athlete and family life".
- Accompaniment at games, trainings, work, celebrations
- Interviews with family, friends, rivals
- Emotional and authentic





- ✓ INDIVIDUAL CONCEPTION exclusive special integration areas
- ✓ LONG-TERM STRATEGIC PARTNERSHIP for a high level of brand awareness.
- ✓ HIGH VISIBILITY AND STRONG PRESENCE on the entire portal through diverse media placements.
- ✓ FOCUS on fitness & health topics
- ✓ WELL-FOUNDED REPORTING based on experts, professionals or major opinion pieces.
- ✓ LIGHTHOUSE ACTIONS with common sender, (podcast, video series, events, market research possible)
- ✓ INDUSTRY EXCLUSIVITY possible

# BOOKS PARTNERSHIPS



\*individual coordination necessary.

## STRATEGIC PARTNERSHIP

#### **MEDIA** & BRANDING

#### CONTENT

#### **VIDEO**

#### **DEPTH** INTEGRATION

#### **DATA\***

- Large-scale and multiscreen advertising formats in ROS and on HOME
- Sponsorships / theme specials
- Various targeting options
- Industry exclusivity possible for all content and media formats

- Emotional storytelling with brand stories
- Product-related content / advertorials
- Own content hub possible\*
- Traffic management of your content
- Project management and use of a product manager to coordinate collaboration

- Various video formats/ video series and stages
- Other format ideas
- Individual conception of exclusive special integration areas (e.g. in-articlerecommondations or notifications)
- Integration of affiliate deals with the aim of generating leads or orders possible

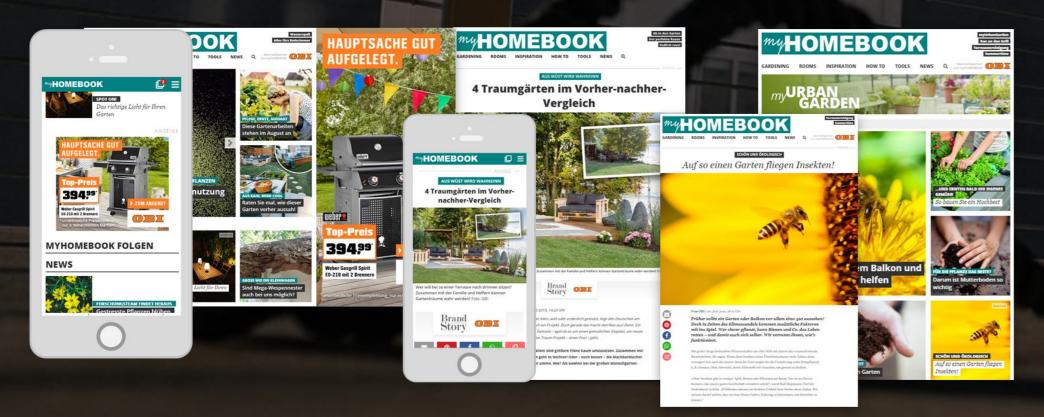
- Right to generate data for your brand
- First level data (e.g. content keywords)
- Re-targeting possibilities
- Only required after intensive review by the data protection team / DSGVO compliance
- Further data use.

# BEST CASES

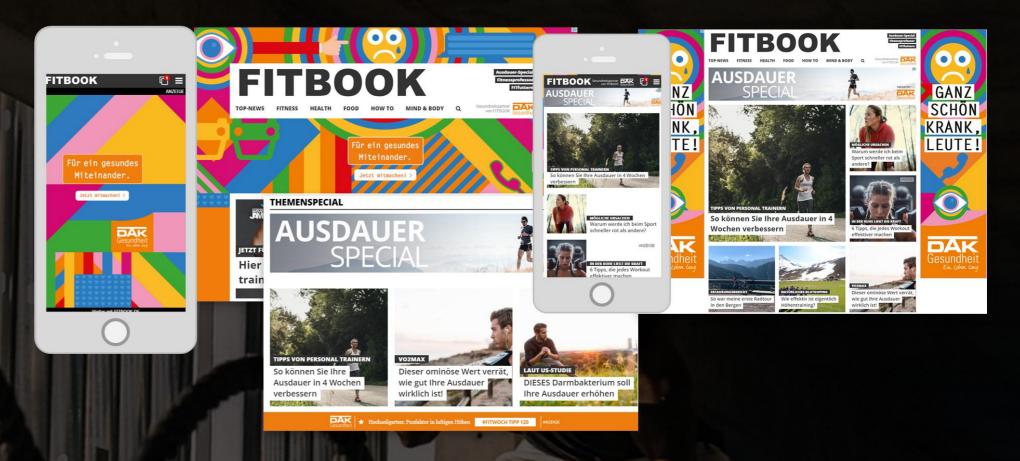
#### TELEKOM PREMIUM PARTNERSHIP (2016 – 2018)



#### OBI PREMIUM PARTNERSHIP (2019 – ongoing)



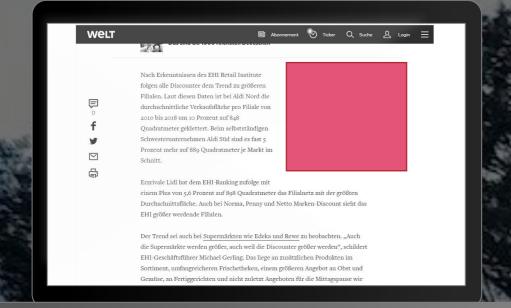
#### DAK PREMIUM PARTNERSHIP (2017 – Autumn 2021)



#### **ERDINGER NON-ALCOHOLIC CO-PARTNERSHIP (2017 – 2019)**







Branding Measuremen<sup>:</sup>

Activation Add-On<sup>2</sup>
in the MI Portfolio
and/or
in SocialMedia



#### GET SOME ACTION FOR YOUR PRODUCT

# ACTIVATION ADD-ON

- The Activation Add-On offers the optimal complement to your branding measure to boost the interaction with your campaign.1
- The campaign playout is simple and straightforward without pixel integration.
- For maximum interaction with your campaign, we can guarantee different KPIs:
  - 1. KLICKS | Display, Native, Social
- 2. ENGAGEMENTS | Social
- 3. (COMPLETED) VIEWS | Social

<sup>1) 1</sup> At least 50% (N2 revenue) of the offer must consist of branding products in the Media Impact portfolio (HomeRun. Brand Story, Deep Integration, ROP Bookings, etc.).

# AFFILIATE COOPERATIONS



#### **REACH**

Benefit from the steadily growing reach of the BOOKs and the market leadership of TRAVELBOOK, FITBOOK and myHOMEBOOK in their respective online magazine sectors.



#### TOPIC

Integrate yourself close to the content in the appropriate topic environment on the BOOKs. In addition, articles from a topic environment that is specifically relevant to your brand can be published and presented in so-called focus phases.



#### **TARGET GROUP**

Reach a young, working audience. For their consumer power, they look to BOOKs for inspiration and guidance.



#### NATIVE INTEGRATION

Your offers are manually integrated into the BOOKs in a content-oriented and attention-grabbing manner via various areas. Detailed traffic management ensures optimal playout of your offers.

# AFFILIATE DEEP INTEGRATIONS

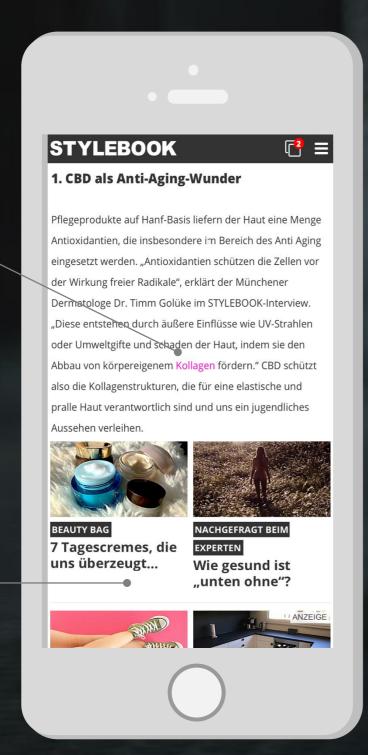
Customers benefit from the content-oriented and high-reach integration and can easily operate with cross-portal campaigns. We take over the traffic management and thus guarantee the optimal visibility of the offers

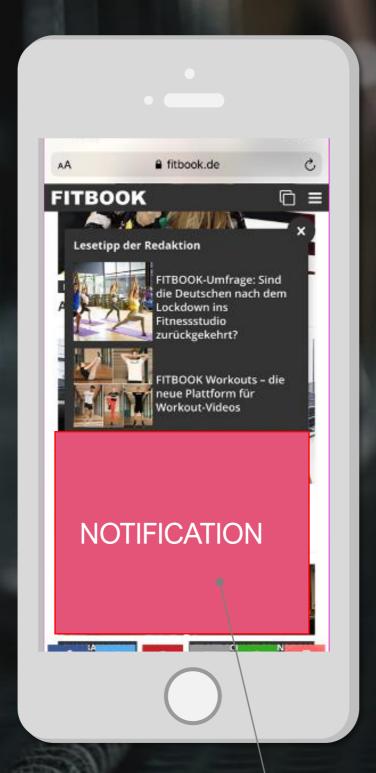
#### TEXT LINK

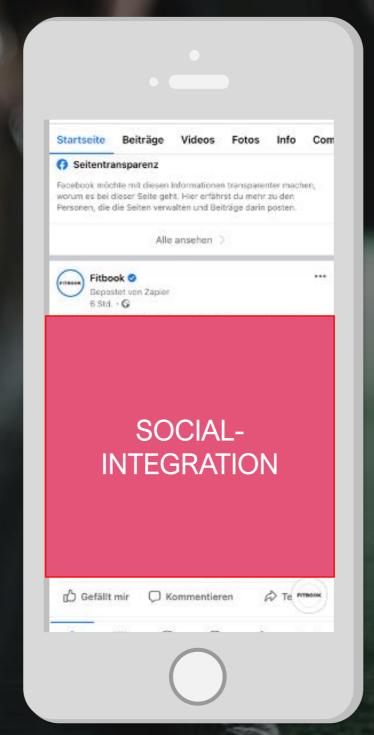
Placements close to editorial content in appropriate topic environments.

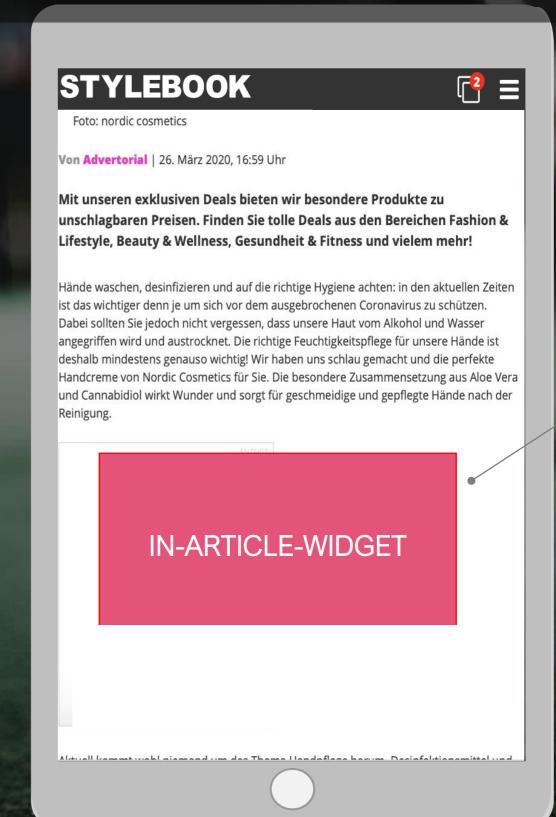
#### CONTENT-RECOMMEN-DATION

Additional traffic guarantor. Perfect placement for content marketing measures











Modules serve as jumping off point to partner landing page. Interaction option and personalized results.

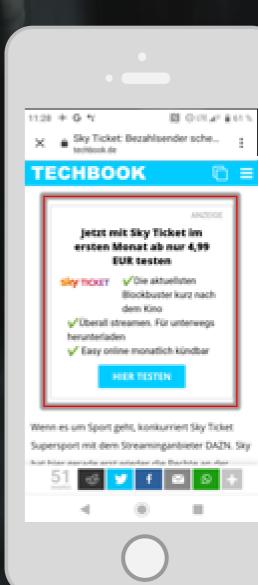
Notification in page header with strong visibility

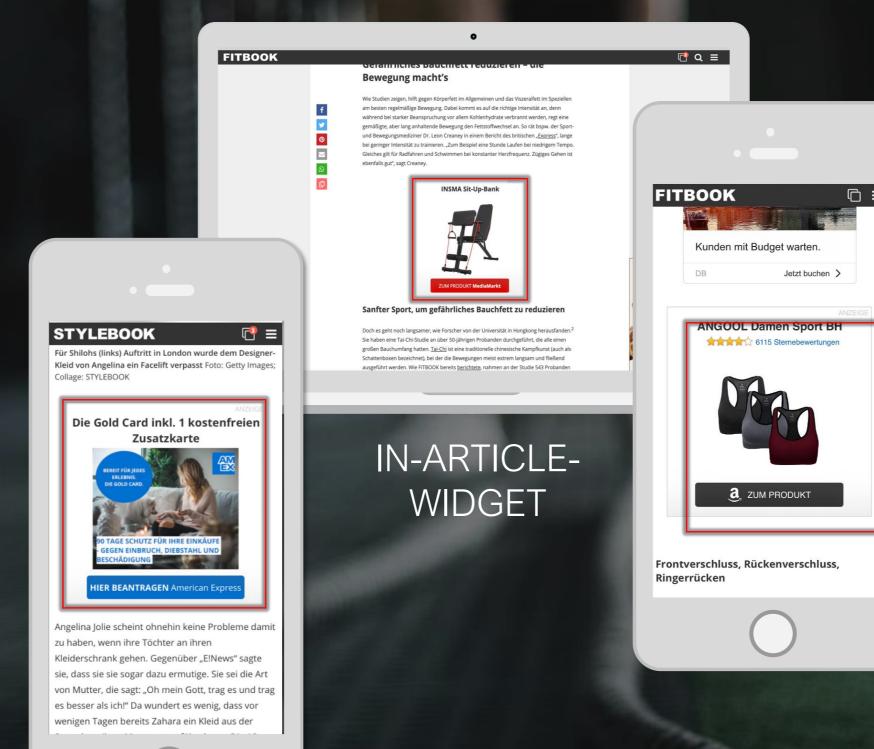


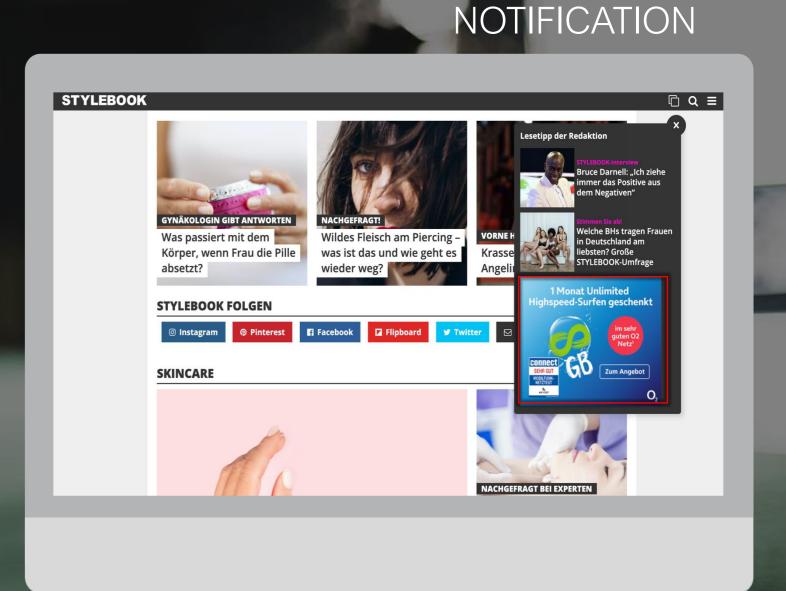
# BEST CASES



COMMERCE CONTENT + IN-ARTICLE-WIDGET









#### FITBOOK EDITORIAL

## THEME PLANNING 2023







HEALTHY AGING - NUTRITION, EXERCISE, PREVENTION FOR A LONG AND HAPPY LIFE



COFFEE - LOVED AND HEALTHY?



SMILE - HEALTHY TEETH



ALL ON DEFENSE - EFFECTIVELY STRENGTHENING THE IMMUNE SYSTEM



BRAIN-BOOST - MENTAL HEALTH AND MINDFULNESS



IT'S GETTING HOT IN HERE - EVERYTHING FOR INDOOR TRAINING (GYM AND HOME WORKOUTS)



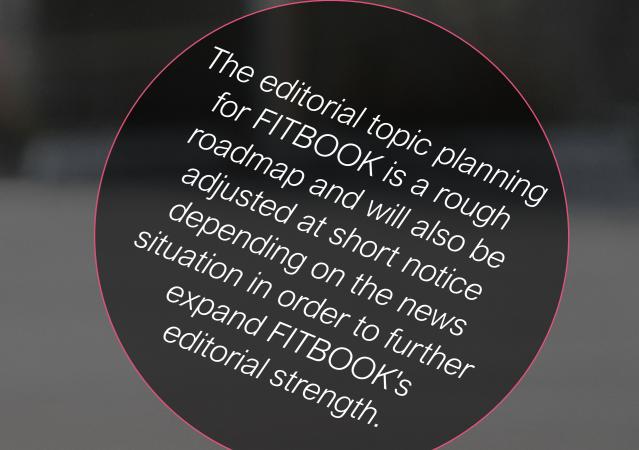
PREVENT, TREAT CARDIOVASCULAR DISEASE (THE LATEST IN SCIENCE)



PREVENT, TREAT ALZHEIMER'S, DEMENTIA AND CANCER (THE LATEST IN SCIENCE)



FROM LOSING WEIGHT TO BUILDING MUSCLE: WITH THE RIGHT DIET AND OPTIMAL TRAINING



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**FITBOOK** 

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