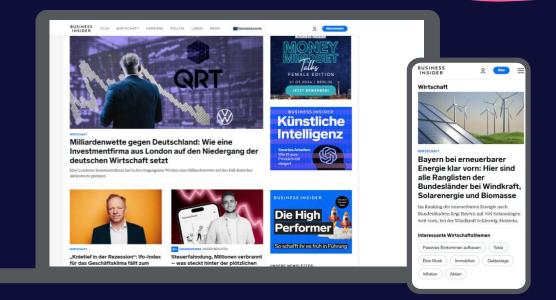


BUSINESS INSIDER



CONCEPT

BUSINESS INSIDER Germany is the media brand for young professionals and decision-makers of tomorrow.

Independent, modern and optimistic journalism with a focus on business, career, politics and life.

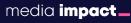
Gründerszene is the leading platform for the German startup economy and has been part of Business Insider Germany since 2020.

Website		Users	
Unique user ¹	6.51 million	male ¹	57 %
Visits ²	12.4 million	16-49 years ¹	56 %
Page impressions ²	14.85 million	household net income 3.000 € and more ¹	53 %

Source agof daily digital facts, basis: digital WNK 16+ years (61.63 million.); Single month Mai 2022 IVW Februar 2024







PRICE LIST 2025

Daily and weekly fixed placements

HomeRun + First Contact (multiscreen) ¹ 10 a.m. – 10 a.m.	Guarantee ² / Price	
Guaranteed Ad Impressions	200,000 Als/day	1.4 million Als/week
BASIC	€8,000	€42,000
Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar		
Mobile (MEW): Sticky Lead Ad (6:1/4:1) & Medium Rectangle, Understitial / Cube Ad (MMR) / Gallery Ad (MMR)		
DELUXE	€9,500	€48,500
Stationary: Billboard (100/1) / Video Wall / Double Dynamic Sitebar / Dynamic Fireplace / Bridge Ad / TwoFace Ad ³ , Cinematic Ad, Direction Ad, Curtain Dropper, Catalogue Ad		
Mobile (MEW): Sticky Lead Ad (6:1 / 4:1 / 2:1) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR), TwoFace Ad ³ / Gallery Ad (MMR) / Mobile Click & Swipe		
SUPREME	€16,000	€81,000
Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall, max. 8 seconds)		
Mobile (MEW): Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitial & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)		
Gründerszene Takeover (multiscreen) 10 a.m. – 10 a.m.	Guarantee / Pri	Ce
Available in the variants Basic and Deluxe ⁵	250,000 Als/wee	k €9,000

Targeting: €15,000 surcharge; Options regional and social. A creative pool (up to 1,500 creatives) tailored to the targeting areas can be created

Targeting: els, ouo surcharge; Options regional and social. A creative pool (up to 1, sou creatives) tallored to the targeting areas can be created automatically. A neutral fallback advertising material is required. All stationary and mobile formats are relevant for warranty and billing. If one of these advertising materials is not delivered, the selected main advertising materials will be delivered as ROS placement on the booked day in order to reach the booked guarantee amount. A billboard is required for tablet | no video | The advertising medium is displayed on mobile in the interscroller. Plus creation costs €4,800 for creation by MI, lead time of at least 15 working days from delivery of the assets (video, image material, etc.); FC 1/day for animation; MEW & App: various formats to choose from). Identical advertising media as Business Insider's HomeRun

We guarantee viewable impressions on a 50/1 basis. In order to guarantee the delivery of viewable ad impressions, compliance with our advertising material specifications must be ensured. Standard advertising materials must be available 3 working days before going live, special advertising materials must be available at least 5 working days.





PRICE LIST 2025

Decision Maker products - daily fixed placements

Decision Maker Homepage Bundle ¹ WELT Home, Business Insider Home + First Contact 10 a.m. – 10 a.m.	Guarantee² / Price
Guaranteed Ad Impressions	2,450,000 Als/day
BASIC Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar Mobile (MEW + App): Lead Ad (4:1 / 6:1) & Medium Rectangle	€66,000
DELUXEStationary: Video Wall ³ / Double Dynamic Sitebar / other special formats possibleMobile (MEW): Lead Ad (4:1 / 6:1 / 2:1; optional sticky) & Understitial / Interscroller / Medium RectangleApp: Lead Ad (4:1 / 6:1) & Medium Rectangle	€77,000
SUPREME Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall) Mobile: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Interscroller / Content Ad / Understitial App: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle	€124,000

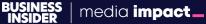
Decision Maker Homepage Bundle Advanced WELT Home + First Contact, Business Insider Home + First Contact 10 a.m 10 a.m.	Guarantee / Price
Guaranteed Ad Impressions	4,450,000 Als/day
BASIC Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar Mobile (MEW + App): Lead Ad (4:1 / 6:1) & Medium Rectangle	€93,000
DELUXE Stationary: Video Wall ³ / Double Dynamic Sitebar / other special formats possible Mobile (MEW): Lead Ad (4:1 / 6:1 / 2:1; optional sticky) & Understitial / Interscroller / Medium Rectangle App: Lead Ad (4:1 / 6:1) & Medium Rectangle	€109,000
SUPREME Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall) Mobile: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Interscroller / Content Ad / Understitial App: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle	€176,000

The following homepages are occupied on one day: WELT.de, finanzen.net, Business Insider - Collective volume: The achievement of the total AI of the package is relevant for billing - not all positions of the package have to contribute to the fulfillment of the total AI.

All stationary and mobile formats are relevant for warranty and billing. If one of these advertising materials is not delivered, the selected main advertising materials will be delivered as ROS placement on the booked day in order to reach the booked guaranteed amount. FC=1/day, a billboard or a fireplace can remain as a fallback. Only the fallback advertising medium, e.g. the billboard, is delivered in the tablet browser.

Plus creation costs of € 4,800 for creation by MI, lead time of at least 15 working days from delivery of the assets (video, image material, etc.); FC 1/day





FACTS 2025

PRICE LIST 2025

Content Presenting (multiscreen)	Channel	Guarantee / Price
Exclusive placement of all advertising fields in the visible area with	Business ¹	2.4 million Als / month €70,000 600,000 Als / week €17,000
guaranteed ai volume Stationary: Billboard / (Dynamic)	Politics or Science	1.6 million Als / month €45,000
Sitebar / Fireplace / Skyscraper Mobile (MEW) : Sticky Lead Ad (4:1 / 6:1)	Life	600,000 Als / week €17,000

Theme Special	Guarantee / Price ²	
Exclusive Presenting of an individually selected topic for 4 weeks	400,000 Als	€25,000

Advertorial	Guarantee / Price ³	
	2.5 milion Als	€25,000

Brand Story	Guarantee / Price ³	
	5,000 views	€27,500

Business Insider Daily Newsletter	Subscribers / Price ⁴	
Intro Ad Placement Native Ad Placement	16,000	€4,000 €3,000
Gründerszene Daily Newsletter	Guarantee / Price ⁴	

Except sub-channel Economy/Tech Plus €4.000 creation costs (not eligible for special discount, agency commission & agency discount) Plus €3.500 creation costs (not eligible for special discount, agency commission & agency discount) Prices are not eligible for special discount, agency commission & agency discount)



CPM PLACEMENTS

MULTISCREEN DISPLAY (Mobile, Desktop, Tablet)				
	AdBundle, Skyscraper, Superbanner, Medium Rectangle	Wallpaper, Halfpage Ad	Fireplace, Sitebar, Billboard ¹	
Mobile Content Ad 6:1 + 4:1	RoS & Custom €50	RoS & Custom €60	RoS & Custom €70	
Mobile Content Ad 2:1, Mobile Medium Rectangle	RoS & Custom €60	RoS & Custom €70	RoS & Custom €80	
Mobile Content Ad 1:1, Understitial, Interscroller mit Sticky Lead Ad 4:1	RoS & Custom €72	RoS & Custom €82	RoS & Custom €92	
VIDEO InText Outstream on start, Ads ² up to incl. 20 sec.	RoS & Custom €60			
MULTISCREEN – Traffic distribution	n between stationary and mobile	is based on availability		
Aditional options:	Double Dynamic Sitebar	CPM sitebar plus €5 surcharge in format	combination with a mobile	
	Dynamic Fireplace	CPM sitebar plus €5 surcharge in format	combination with a mobile	
	Video Wall Desktop Only Mobile Only	Desktop only, RoS & Custom: €92 0 Highest price category plus €10 C Highest price category		
	Tandem- / Triple Ads on request More video formats on request			
Remarks:				
 Can also be booked as a cinematic ad (surcharge +€5 in combination with a mobile format). 				

- 2) Excess length (21-30 sec.) + €20 CPM // Short spots (7-15 sec.) €10 CPM // VPAID + €10 CPM; billing on CPCV basis: RoS & Custom 19 cents, excess length (21 to incl. 30 sec.) +8 cents surcharge, shorter spot (up to incl. 15 sec.) -3 cents discount. Paid targeting possible against CPM surcharge.
- 3) FC 1/24 hours, a billboard or sitebar is displayed as a reminder (only the billboard is played on tablets, other formats upon request.

Standard advertising material must be available 3 days before going live, special advertising material at least 5 days. In the event of underdelivery, Media Impact reserves the right to use inventory in an affine channel or in ROS (stationary and/or mobile) as subsequent delivery. All prices are (unless otherwise stated) CPM or fixed prices, minus agency commition, plus VAT. | Subject to alterations and errors excepted | Specifications at: <u>www.mediaimpact.de/de/digital-formate</u>





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