



# CONCEPT

WELT Digital stands for the core topics: Politics, Economy & Debate and is one of the leading news sites in Germany with more than 19 million users and more than 2.44 million daily users.1 With online, mobile and the apps, WELT is an established and strong multimedia brand that stands for progressive, high-quality and dynamic topics on all channels.

Key figures: Desktop, MEW & App		Target group: Desktop, MEW & App	
Net-Reach <sup>1</sup>	19.49 Million	Male <sup>1</sup>	56 %
Daily User <sup>2</sup>	2.44 Million	20-49 years old <sup>1</sup>	51 %
Visits <sup>3</sup>	109.34 Million	HHNE 4.000 € and more <sup>1</sup>	40 %
Page Impressions <sup>3</sup>	321,21 Million	Education at least Abitur <sup>1</sup>	49 %



## Daily fixed placements

Product   10 a.m-10 a.m	Ad Impressions	Formats	Price
HomeRun <sup>1</sup>	2,250,000	Basic Deluxe Supreme	65,250 € 76,500 € 122,000 €
HomeRun 100/1 <sup>1</sup>	1,600,000	Double Dynamic Sitebar; MEW: Lead Ad 2:1 Sticky (3 Sek.); APP: Lead Ad (2:1)	79,000 €
WELT Run Politics, Economy, Sports, Panorama, Knowledge, Culture	2,500,000	Basic Deluxe Supreme	62,500 € 75,000 € 125,000 €
Without Politics	1,500,000	Basic Deluxe Supreme	37,500 € 45,500 € 75,500 €
First Contact	2,000,000	Basic Deluxe Supreme	58,000 € 68,000 € 110,000 €
HomeRun¹ + WELT Run	4,750,000	Basic Deluxe Supreme	93,000 € <sup>2</sup> 110,000 € <sup>2</sup> 178,000 € <sup>2</sup>
HomeRun <sup>1</sup> + First Contact	4,250,000	Basic Deluxe Supreme	90,000 € <sup>2</sup> 106,500 € <sup>2</sup> 170,000 € <sup>2</sup>
Homerun Programmatic		Basic Deluxe Supreme	33.93 € TKP 39.68 € TKP 63.25 € TKP
All In (HomeRun & Portal)	7.750.000	Basic Deluxe	202.750 € 241.500 €
A-Teaser Home <sup>4</sup>	800,000	Full graphic teaser, portrait format (283 x 500px.)	40,000€
HomeRun BTF	500,000	Desktop: Billboard Mobile: Medium Rectangle	13,250 €

### **Product Versions**

### BASIC

Stationary: Wallpaper / Fireplace<sup>5</sup> / Billboard / (Dynamic) Sitebar

MEW: Sticky Lead Ad (6:1/4:1) & Medium Rectangle / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)

App: Lead Ad (6:1/4:1) & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

#### DELUXE

Stationary: Billboard (100/1) / Video Wall6/ Double Dynamic Sitebar / Dynamic Fireplace5/ Bridge Ad7/ TwoFace Ad8 / Cinematic Ad / Direction Ad / Catalogue Ad / Curtain Dropper612

MEW: Sticky Lead Ad (6:1 / 4:1 / 2:1 (not sticky)) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR) / TwoFace Ad8 / Gallery Ad (MMR) / Mobile Click & Swipe / Cataloouge Ad / Welcome Ad XXL / Halfpage Ad

APP: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Cube Ad (MMR) / TwoFace Ad8 / Gallery Ad (MMR)

Stationary: Big Stage<sup>9</sup> (Automatic Pre Expanding Video Wall, max. 8 seconds)

MEW: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitial 10 & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial / Cube Ad (MMR) / Gallery Ad (MMR) / Mobile Big Stage<sup>11</sup> / Mobile Curtain Dropper<sup>1112</sup> APP: Lead Ad (6:1 / 4:1 / 2:1) & Prestitial of & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

e or a DDS can remain as a fallback. In the tablet browser, only the fallback advertising material, e.g. the billboard, is delivered play above the navigation) and Billboard (display below the navigation) let [no video] Mobile, the advertising materials displayed in the interscriber | InApp, the advertising material is displayed in the Mrec



# Daily Fixed Placements

<b>Product</b>   10 AM - 10 AM	Ad Impressions	Formats	Price
Content Presenting	Depending on channnel <sup>3</sup>	Basic Deluxe Supreme	35.00 € TKP 40.00 € TKP 65.00 € TKP
Decision-Maker Homepage Bundle <sup>1</sup>	2,450.000	Basic Deluxe Supreme	66,000 € 77,000 € 124,000 €
Decision-Maker Home Bundle Advanced	4,450.000	Basic Deluxe Supreme	93,000 € 109,000 € 176,000 €
Decision-Maker Roadblock <sup>2</sup>	10,090.000		295,100 €

### **Product Variants**

Stationary: Wallpaper / Fireplace<sup>3</sup> / Billboard / (Dynamic) Sitebar

MEW: Sticky Lead Ad (6:1/4:1) & Medium Rectangle / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)

App: Lead Ad (6:1/4:1) & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

### **DELUXE**

Stationary: Billboard (100/1) / Video Wall<sup>4</sup> / Double Dynamic Sitebar / Dynamic Fireplace<sup>3</sup> / Bridge Ad<sup>5</sup> / TwoFace Ad6/Cinematic Ad/Direction Ad/Catalogue Ad/Curtain Dropper410

MEW: Sticky Lead Ad (6:1 / 4:1) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR) /

TwoFace Ad<sup>6</sup> / Gallery Ad (MMR) / Mobile Click & Swipe / Cataloouge Ad

APP: Lead Ad (6:1 / 4:1) & Medium Rectangle / Cube Ad (MMR) / TwoFace Ad<sup>6</sup> / Gallery Ad (MMR)

### SUPREME

Stationary: Big Stage<sup>7</sup> (Automatic Pre-Expanding Video Wall, max. 8 seconds)

MEW: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitial<sup>8</sup> & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial / Cube Ad (MMR) / Gallery Ad (MMR) / Mobile Big Stage<sup>9</sup> / Mobile Curtain Dropper<sup>910</sup> APP: Lead Ad (6:1 / 4:1 / 2:1) & Prestitial<sup>11</sup> & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

or one day: WELT.de, Business Insider – Cumulative Volume. The relevant billing criterion is achieving the total AI of the package – not all positions within the package need to contribute to stment for 2025. The following homepages will be occupied for one day: Business insider, WELT, Stern, NTV, Capital. Media impact acts as a service provider for Ad Alliance. In case of a booking, the discount of the Ad Alliance portion is handled by Ad Alliance. S) Displayed above the navigation

d, Fireplace, or DDS may remain. In tablet browsers, only the fallback ad format, e.g., the Billboard, will be delivered. sed above the novigation) and Billboard (displayed below the novigation) | In ovideo| On mobile, the a dromat is displayed within the interacoller (in-app, the ad format is displayed in the Mrec.



# Specials

WELT Themed Specials <sup>1</sup>	Ad Impressions	Package Price <sup>2</sup>
Logointegration (Desktop/MEW)3, Navigation Entry, Header & Footer, Sitebar4 + Medium Rectangle (Multiscreen) <sup>4</sup>		
Themed Special S	400,000	25,000 €
Themed Special M Logo integration within the theme stage on the homepage (2 days)	800,000	50,000€
Themed Special L Logo integration within the theme stage on the homepage (3 days)	1,450,000	90,000€

Cross-medial Special topic <sup>5</sup>	Ad Impressions <sup>6</sup>	Package Price <sup>2</sup>
Presented Content Traffic package   Duration 2-4 Weeks   Header, Presenting-Footer, Sitebar <sup>4</sup> + Medium Rectangle (Multiscreen) <sup>4</sup>		
Package S	250,000	20,000€
Package M	500,000	40,000€
Package L	1,000,000	80,000€

Targeting of digital Subscribers	Ad Impressions	CPM mark-up <sup>6</sup>
The approximately 225,0007 digital subscribers receive access to exclusive content from WELT Digital and you as a customer receive exclusive access to our subscribers.	ab 200,000	20 €

Newsletter	Ad Impressions = subscribers	ТКР
Different Bundles possible	from 160,000	50 €

<sup>1)</sup> Special topics here: https://www.mediaimpact.de/data/uploads/2024/01/welt\_themenspecial\_2024.pdf; individual topics after consultation with the editorial

<sup>2)</sup> Plus creation costs: €4,000 (not eligible for discount and AE)

<sup>3)</sup> The customer logo must be delivered 3 weeks before the live date.
4) Sitebar and multiscreen medium rectangle = traffic-generating advertising media on WELT.de
5) Only cross-media bookable! Information on the special print topics can be found here:: https://

<sup>6)</sup> Basis: CPM price list, CPM dependent on booked formats; prices are discount & AE-capable, can be combined with other targeting options 7) IVW 09/2024

CPV: 3.50€ per additional view

# **WELT DIGITAL**

15.000 Views

Branded Content | Brand Story



3.33€

+Additional add-ons		Additional costs
Data & Mafo Add-Ons	Audience Insights Report   from 100,000 Views	750€ on the creation costs
Data & Maio Add-Oils	Marktforschung   from 100,000 Views	3,500€ on the creation costs
	Immersive Story   Brand or Product Story	Individual
Graphische Add-Ons <sup>4</sup>	Interactive Story   Brand or Product Story	4,000 € on the creation costs
	Swipe Story   Brand or Product Story	No extra charge
Social Media	Sponsored Posts   Content Posts   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add-On o. Interaction Add-On	See social media factsheet
Hub	Stage for collecting your brand stories	From booking 3 stories on top
Refresh Story	Options: Easy, Update	From 500€ creation costs, depending on the package (see footnote)
Insight Add-On <sup>5</sup>	Integrated surveys / quizzes for exciting insights <sup>5</sup>	No extra charge

overall

CPV: 3.13€

CPV

<sup>1)</sup> Campaign duration: WELT, LIFESTYLE,: 6 weeks

<sup>2)</sup> Plus creation costs (not eligible for discount and AE): | WELT: from 30,000 views €8,000; from 50,000 views €10,000; from 100,000 views €12,000 | LIFESTYLE: from

<sup>3,000</sup> views 63,300, fruit is,000 views 64,000, 2,000 views 64,300
3) Scalable page views: from min. 1,546 gross CPV (SR- and AE-capable), depending on the size of the booking.
4) Graphical representations not useful for all content, review and decision by Axel Springer Brand Studios
5) Various survey formats possible. Notes: Consisting of story + traffic drivers that link to story (native teaser). Page views guaranteed. Lead times for brand stories are at least 3-4 weeks from material delivery. All prices (unless otherwise stated) are gross SR prices, less agency fees, plus VAT. | Subject to changes

# Branded Content | Product Story

Basic package <sup>1</sup>	Ad Impressions	Page Views	Package price <sup>2</sup>
WELT Product Story M	4,700,000	12,000	47,000 €
WELT Product Story L	8,400,000	23,000	70,000 €
WELT Statement Story	4,700,000	8,000	47,000 €
Story combos			
<b>Decision maker</b> (Business Insider, WELT)	13,400,000	28,000	87,500 €

+Additional add-ons		Additional costs
Additional visibility	Ad Impressions <sup>3</sup>	On a CPM basis (see CPM price list)
Data Add-Ons	Targeting   on selected advertising media   Targeting Product Story available(Guaranteed with Product Story M + Targeting on all advertising media) <sup>5</sup>	From €10 CPM (see targeting ratecard): WELT package: €66,000 <sup>4</sup>
Graphic and content add-	Immersive	Individual
ons <sup>5</sup>	Interactive	4,000€ on the creation costs
	Swipe Story	No extra charge
Social Media	Sponsored Posts   Content Posts   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add- On o. Interaction Add-On	See performance factsheet
Hub	Stage for collecting your product stories	From booking 3 stories on top
Refresh Story <sup>6</sup>	Option Refreh Story Easy and Update	From 500€ creation costs, depending on the package (see footnote)
Insight Add-On <sup>7</sup>	Integrated surveys / quizzes for exciting insights	No extra charge

<sup>1)</sup> Campaign Duration: Product Stories minimum 4 weeks | Story Combos: 4-6 weeks

<sup>1)</sup> Campaign Dordaon: Tradect states Thillimin 4 weeks; 3 to y Combos: 4-0 weeks (1) Additional Creation Costs (not SR- or AE-eligible): WELT Package M: €6.000 | Package L: €8.000 | Statement Story WELT: €6.000 | Story Combos: €8.000 (an additional €4.000 applies for interactive implementations). Content from financial service providers is subject to review and may require adjustments to the product type and/or guaranteed views.

3) Only advertising formats included in the basic packages can be booked without additional charges.

<sup>4)</sup> Only selected Interest/Combo TGX + context targeting options available; additional creation costs of €6,000 apply (not discount- or AE-eligible).
5) Graphical representations are not suitable for all content; subject to review and approval by Axel Springer Brand Studios.
6) Option Easy: same story, same teasers – price based on Product Story package + €500 creative costs | Option Update: same story, new teasers – price based on Product Story package + €500 creative costs | Option Update: same story, new teasers – price based on Product Story package + €1,500 creative costs. Bookable across all available platforms | Creation costs are not SR - or AE-eligible.
7) Various survey formats to possible. Note: Includes story + traffic drivers linking to the story (ad server formats + social media). Ad impressions + page views

guaranteed!Lead time for Product Stories is at least 3 weeks from material delivery. All prices are gross and SR-eligible (unless otherwise stated), minus AE, plus VAT. | Subject to change and errors. As of: 01.01.2025

# Branded Content | Advertorial

Basic package	Ad Impressions	Package price²
WELT	4,000,000	25,000 €
LIFESTYLE	3,600,000	20,000 €

+Additional add-ons		Additional costs
Additional visibility	Ad Impressions <sup>3</sup>	On a CPM basis (see CPM price list)
Data Add-Ons	Targeting on selected advertising media	From 10€TKP (see targeting price list)
Social Media	Sponsored Posts   Content Post   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add-On o. Interaction Add-On	See performance factsheet
Hub	Stage for collecting your advertorials	From booking 4 advertorials on top

### Performance

Basic package	Ad Impressions	Page Views	Package price <sup>4</sup>
WELT MAXCLICK: A-Teaser <sup>5</sup> (duration: 3 days) + social media channels <sup>6</sup>	5,000,000	17,000	130,000 €

<sup>1)</sup> Campaign Duration: WELT & LIFESTYLE: 6 weeks

<sup>3)</sup> Additional Creation Costs (not eligible for SR and AE): WELT €3,500 | LIFESTYLE: €2,500
3) Only ad formats included in the basic packages can be booked without additional creative costs. Note: Includes story + traffic drivers linking to the story (ad server formats), ad impressions guaranteed! Lead time for advertorials is at least 2 weeks from material delivery. All prices are gross and eligible for SR (unless stated otherwise), minus AE, plus VAT. |

Subject to change and errors. As of: 01.01.2025

<sup>4)</sup> Package price gross (eligible for discount and AE). Creatives can be provided by the client but must be approved by us. If created by us, creative costs of at least €3,300 will apply (not eligible for discount or AE).

5) Full-screen teaser, portrait format (283 x 500 px).

<sup>6)</sup> Social ads are always published under the client's sender identity. Below are the required details for social ad integration. Social platforms (depending on format): Static: Meta, Snap, Reddit, Google Demand Gen, Linkedin, Pinterest, X; Video: Meta, Snap, Reddit, YouTube, Linkedin, Pinterest, TikTok, XRetargeting of WELT users who visited the homepage of WELT.de within the past 7 days.





### Social Media

Facebook <sup>1</sup> (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	1,100,000	1,200,000	24,000 €
Lifestyle	99,000	400,000	8,000 €

X¹ (ehemals Twitter, 4 Tweets)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	2,000,000	500,000	17,500 €

Instagram¹ (4 sponsored Posts/ Stories)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	781,000	200,000	10,000 €
Lifestyle	21,400	200,000	10,000 €
Icon.magazin	18,200	200,000	10,000 €

LinkedIn (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	46,000	200,000	10,000 €

Pinterest (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	23,000	400,000	20,000 €

Vertical Story	Ad Impressions	Price <sup>3</sup>		
With full-screen vertical videos or animated images, you can reach a young target group with your story on Snapchat and Instagram. Up to 5 story parts including a link to your brand or product story on one of our brands or on your desired landing page.				
Stand Alone   1-2 Week	30,000	80,000 €		
Story Booster   1-2 Week	15,000	40,000 €		

1)Material for Instagram, Facebook or Twitter must be delivered at least 5 days in advance, for the canvas ad there are creation costs of €1,890 (not discountable and AF-eliaible) (10 working days in advance)

discountable and AE-eligible) (10 working days in advance).

2) Prices plus €800 creation costs, Instagram Stories €1,600 (not SR or AE-eligible).

3) Plus creation costs: Stand Alone: €8,000 | Booster: €5,000 (not SR or AE eligible).





MULTISCREEN DISPLAY ( Mobile, Desktop, Tablet)			
AdBundle, Skyscraper, Superbanner, Medium Rectangle		Wallpaper, Halfpage Ad	Fireplace,Sitebar, Billboard <sup>1</sup>
Mobile Content Ad 6:1 + 4:1	RoS & Custom 50 €	RoS & Custom 60 €	RoS & Custom 70 €
"Mobile Content Ad 2:1, Mobile Medium Rectangle"	RoS & Custom 60 €	RoS & Custom 70 €	RoS & Custom 80 €
"Mobile Content Ad 1:1, Understitial <sup>2</sup> , Interscroller <sup>2</sup> , Prestitial (InApp) <sup>3</sup> , Mobile Halfpage Ad <sup>2</sup> "	Ro\$ & Custom 72 €	RoS & Custom 82 €	RoS & Custom 92 €
VIDEO			
InText Outstream on start, bis inkl. Ad <sup>4</sup> 20 Sec.	RoS & Custom 60 €	X-Stream Ad <sup>6</sup> bis inkl. 20 Sec.	RoS 55€
(Live)Stream Ad <sup>5</sup> bis inkl. 20 Sec.	RoS & Custom 85 €	YouTube <sup>7</sup> PreRoll bis inkl. 20 Sec.	RoS & Custom 85 €
Muted Instream Ad <sup>8</sup> bis inkl. 30 Sec.	ROS 65€	InFeed Vertical Video <sup>9</sup> Vertical Video bis 30 Sec.	RoS & Custom 92 €
MULTISC PEEN - Traffic distribution between stationary and mobile is based on availability			

MULTISCREEN - Traffic distribution between stationary and mobile is based on availability

Video Wall

Additional options:: Double Dynamic Sitebar CPM sitebar plus €5 surcharge in combination with a mobile

format

Dynamic Fireplace CPM Fireplace plus €5 surcharge in combination with a mobile

format Desktop only

esktop Only highest price category plus € 10 CPM surcharge

Desktop Only highest price category
Mobile Only highest price category

Tandem / Triple Ads on request Other video formats on request

#### Notes::

- n RoS (selected pages) also bookable as a cinematic ad (surcharge +€5 in combination with a mobile format).
- The Mobile Halfpage Ad is displayed for individual objects in the Interscroller.
- 3) Exclusively bookable InApp. Playout takes place with FC 1/campaign.
- 4) Excess length (21-30 sec.) + 20 € CPM // Short spots (7-15 sec.) 10 € CPM // VPAID + 10 € CPM // Paid targeting possible with a CPM surcharge.
- 5) Bookable in the WELT TV livestream. Longer spots (21-30 sec.) +10€ CPM // Short spots (up to and including 6 sec.) -10€ CPM. Excess length (31+ sec.) on request, surcharge depending on excess length. There is a surcharge of €30 gross for targeting on CTV. Paid targeting possible for a CPM surcharge.
- 6) Bookable on selected pages. Excess length (21-30 sec.) + 20 € CPM // Short spots (up to and including 6 sec.) -10 € CPM.
- 7) Other formats: Bumper (up to incl. 6 sec.) RoS & Custom 65 €, Sponsorship (up to incl. 20 sec.) RoS & Custom 100 €. Targeting possible (Regio+Sozio): + € 11 CPM surcharge per targeting criterion. RoP: programmatically available.
- 8) Short spots (up to and including 6 seconds) 10€ CPM.
- 9) Vertical Videos werden im Interscroller ausgespielt, muted mit Click to Play.